

# **A GUIDE TO CONTRACT CLEANING WITH**

## **Omega Cleaning Contracts Ltd**

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## **An Introduction to Omega Cleaning Contracts Ltd**

Omega Cleaning Contracts have been operating their system of contract cleaning for the last 17 years from our offices now based in Buckhurst Hill. During this time we have built a solid business catering for hundreds of clients and contractors mainly throughout East London and Essex.

Our reputation has been built on an honest and reliable service performed by committed contractors and supported by a professional management team with many years experience in the cleaning industry.

The work we undertake can vary greatly in size from small contracts requiring only a few hours work per week, to much larger contracts involving multiple staff. All prospective sites are surveyed and priced professionally by our area managers to ensure earning potential remains high (up to twice the amount you could expect to earn from a conventional cleaning company).

As with the contracts, the operatives who perform the service also vary greatly, from individuals who wish to earn additional income during their spare time, to established contractors and cleaning companies looking to expand their current operation

Our wealth of experience enables us to offer advice and help in all aspects of commercial and industrial cleaning, giving even the relatively inexperienced the chance to get the best out of our system. Specialist courses in floor care and carpet cleaning are also available helping you to add to the list of services you can offer.

### **The System And How It Works**

Whether you wish to start a cleaning company, add to an existing operation or just earn a second income Omega offer not only the most competitive but also the most flexible way to get the best out of one of largest markets in the UK.

Our contracts obtained through a team of professional sales personnel and by referral from our existing network of clients. In all cases a detailed survey and quotation are prepared based on the requirements of the prospective client.

Once the quotation is accepted and confirmed the contract is then offered to our existing contractors based on the area in which they work.

After inspecting the site and discussing the details the contractor will then decide if this particular work is suitable and if so agree a start date.

To obtain an Omega contract a bond equivalent to three times the monthly income from the job is payable for each contract you decide to clean, Omega then retain this deposit for as long as you remain the contractor. This bond is refundable within twelve months or three months if the contract is re-assigned.

You may pay your bond either in full or by instalments. If by instalments, an initial deposit of 30% followed by 8 monthly instalments is usual. It is important to note that unlike some competitors we do not charge interest just a small monthly administration charge.

### **What If I Do Not Like My Contract**

If for any reason you find a contract unsuitable, you have for a short time (21 days) the right to cancel your agreement. Simply notify head office using our cancellation form supplied at the commencement of each contract. All we would ask is for you to continue until a replacement has been found.

### **Reassigning Your Contracts**

Should you at any time wish Omega to reassign your contract again notify the office and once a suitable replacement has been found a deposit refund of 70% will be paid after three months.

### **What If One Of My Contracts Goes Out Of Business**

If any of your clients move or go out of business during the first twelve months of the contract, Omega will refund 70% of your investment. However should you lose any jobs through poor cleaning, unreliability or general default there will, understandably, be no refund.

### **How Much Can I Expect To Earn**

Your earning potential is limited only by the amount of time you have available and your commitment. Many of our contractors have built substantial businesses using our system.

### **Management Back Up**

If you are running a small cleaning company at present or have done so in the past, you will appreciate how time consuming and costly the process of administration and management can be.

When you start your contract with Omega all these headaches will disappear. From insurance to client liaison, from invoicing and payments, to sales and administration these services all form part of the professional back up we provide and are included when you take on your first contract.

As well as this ongoing support we will also offer you more work through our network of sales staff (we currently quoting approximately 50 prospective new clients per week).

### **Your Money Guaranteed**

It is unfortunate that in today's world many small firms and contractors suffer serious problems as a result of bad debt and late or unpaid invoices. Provided your work is satisfactory Omega undertake to guarantee all payments due to you. It is our responsibility to take all necessary action to collect any outstanding moneys from the client and keep you informed of any problems.

### **What Happens When I Am Sick or On Holiday**

Though in the main the contract is your responsibility, Omega will where possible recommend a temporary replacement whilst you are away.

### **Will I Need Machinery or Materials**

In most cases you will need the same basic inexpensive cleaning equipment – polish, mops, brooms, vacuum cleaner etc. You probably have most of this already.

Omega will advise you on what specific materials you will need for each contract and your experience or qualifications will determine the type of contract we offer you.

All materials and equipment can be purchased through Omega if required.

### **Will I Need Transport**

Though transport is preferable it is not necessarily essential as in the majority of cases the client will provide adequate and safe storage facilities for you to leave your equipment.

### **Summary**

We hope you can now see the wide range of benefits Omega can offer, from a genuine chance to be your own boss and earn realistic money in your spare or full time, to increase the turnover of an existing company all with the backing of a professional management team.

If you would like any further information please telephone us on:

**020 85054528**

Should you be interested in progressing matters further simply complete and return the enclosed application form to:

**Omega Cleaning Contracts Limited**  
**13 Queens Road**  
**Buckhurst**  
**Hill**  
**Essex**  
**IG9 5BZ**

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Listed below are just a few of the different types of contract or special services required:

- **General Office Cleaning**
- **Factory and Industrial Cleaning**
- **Builders and Initial Cleans**
- **Specialist Floor Care**
- **Carpet And Upholstery Cleaning**
- **IT Cleaning**
- **Pest Control**
- **Rubbish**
- **Temporary Cover Work**